



## Becoming a SPOCE Licensee

### What is a SPOCE Licensee and how do I become one?

Your organisation is an aspiring ATO (Accredited Training Organisation). You have access to quality trainers, you have the market and you have the expertise to deliver top quality training but you don't have the courseware materials. How would you feel if we said that SPOCE has just the solution for you? That's right, If you feel you can have everything in place but you just don't have the time or budget to develop your own courseware materials then licensing SPOCE material is an option for you.

A licensee arrangement with SPOCE allows you to use our courseware materials. Our materials have been tried and tested. In fact, SPOCE course materials are produced to such a high standard that 3 of the 4 biggest accredited organisations in the world have courses based on our materials. We are now also one of only a handful of organisations that are an AXELOS Approved Courseware Provider for some of our courses.

### The benefits

- ❖ The ability to become an accredited ATO yourself
- ❖ The assurance of knowing you will be delivering world class training materials by an AXELOS approved courseware provider.

### What we need to know

Before becoming a licensee on behalf of SPOCE, we need you to tell us some basic information about your organisation. So at the point that you register your interest, it would be really helpful if you provide us with the following information:

- ❖ A short background of your organisation
- ❖ Industry sectors of your client base
- ❖ Geographical business arena
- ❖ Routes to market

Call Client Services on 01202 736373 or Email [clients@spoce.com](mailto:clients@spoce.com)



SPOCE is dedicated to excellence and is a founder member of ASPECT (Association for the Promotion of Excellence in Consultancy and Training)

M00028\_1v0