

Becoming a SPOCE client

What is a SPOCE client and how do I become one?

Here at SPOCE we appreciate that every organisation is different and so are your training needs and objectives. How many delegates you have, how you want them to learn and how much you want to spend, may mean that an off-the-shelf solution is just not for you. So, you need training that is tailored to your needs, delivered quickly and of the highest standard? This is where we can help...

As a SPOCE client you don't just get a training package that teaches your delegates to pass exams and you don't get a training package that doesn't suit your needs. If you don't know what your needs are yet, then we are here to help with that too.

Just some of the benefits you will get as a SPOCE client

- ❖ A training course that fits your objectives not ours!

Some organisations want a standard classroom experience and high standard of delivery with pre-course and after course care. This is standard for SPOCE! Some want to embed project, programme and IT management in their organisations but don't want the headache of employees sitting exams. We can deliver courses without exams. Some organisations like to have a mixture of classroom and e-Learning. No problem. Whatever your requirements, we will tailor our solution to suit you and not the other way around.

- ❖ We teach you to apply methods, not just to pass exams!

As a training provider of over 25 years and the flagship training company for PRINCE2® and MSP®, not to mention our own bespoke e-Learning packages, you can rest assured that your delegates will be able to demonstrate their new skills in the workplace straight away and make a real difference to your organisation. We believe that every organisation should get a return on their training investments.

- ❖ We engage your key stakeholders

SPOCE understand it is imperative that your senior decision makers such as Managing Director, Finance Director and Senior Management Team are on board with your project and programme training objectives. So we have developed 'taster' courses with this very thing in mind. Our 'awareness' and 'executive briefing' courses will guarantee that everyone involved in the process has an understanding of how embedding the methods and principles of our courses can revolutionise the way that your entire organisation deals with projects, programmes and change.

- ❖ We scope your training solution for you

If you want to make changes in the way that your organisation deals with project and programme management but are not entirely sure what the solution looks like, then you are in good hands! At SPOCE we feel it is our responsibility to make sure that your initiatives are fulfilled and that you have a training experience that suits both the needs of your organisation and your delegates. It's what we do!

Our prices

SPOCE can provide you with a breakdown of costs for your course, including details of:

- ❖ daily trainer rate
- ❖ expenses, trainer accommodation and travel
- ❖ a “per delegate” fee for manuals, registration fees in exams

As an example, assuming that a course is held at a client’s venue, a 3-day PRINCE2® Foundation event for 12 delegates can work out to as little as £320 per delegate. These costs may vary due to location and the training programme required.



Before we start

At SPOCE, the experience of our delegates is of paramount importance to us, so to help you to ensure that your employees or suppliers have the best possible learning experience we have developed a list of minimum requirements when delivering one of our classroom courses. Once you can fulfil these, the rest is up to us!

A training room that is comfortable for the delegates with adequate equipment, including:

- ❖ Projector
- ❖ Flip chart & pens
- ❖ Large whiteboard (desirable)
- ❖ 1 desk per delegate set up in “U-shape” style for training course
- ❖ 1 x 3 - 4ft desk per delegate set up in “classroom style” for Practitioner Exam

The process

It’s easy! If you have four delegates or more that you would like to engage in some form of project or programme management training then we can help. All you need to do is contact our team and they will start the process of scoping out your needs with your key contact. Why not give them a call or email today!

Call Client Services on
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or Email
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